CABINET MINISTER OF UKRAINE NATIONAL UNIVERSITY OF LIFE AND ENVIRINMENTAL SCIENCES OF UKRAINE

THE CURRICULUM for training specialists

Educational qualification Area of knowledge Specialty Specialization

Full-time education Period of study Qualification

Educational and research Institute of Faculty of Department of "Master" 0306 "Management and administration" 8.03060104 "Management of External Activity" Productive "International Business Management", "International commercial activities" Research "Research on global agricultural market situation"

year and half Master of Management of foreign economic activity, Manager of foreign economic activity

Implement MSc program

Business Agrarian management world agriculture and management of foreign economic activity

I. THE CURRICILA SCHEDULE on the 2013-2014 academic year training direction (specialty) 8.03060104 "Management of External Activity"

| | | | | | | | | | 20 | 13 y | ear | | | | | | | | | | | | | | | | | | | | | | | 20 | 14 y | ear | | | | | | | | | | | | | | | |
|----------|----|------|-----|----|----|----|-----|----|----|------|-----|-----|----|----|-----|------|----|----|------------|-----|-----|----|----|-----|-----|------|----|----|-----|----|----|------|------|------|------|-----|-----|----|----|----|-----|----|-----|------|------|-----|------|-----|-----|-----|----|
| | S | epte | emb | er | 30 | 00 | tob | er | 28 | | Nov | emb | er | | Dec | emb | er | 30 | J | anu | ary | 27 | Fe | bru | ary | 24 | | Ma | rch | | 31 | Ар | ril | 28 | | Μ | Iay | | | J | une | | 30 | J | uly | 2 | 28 | 1 | Aug | ust | |
| urse | 2 | 9 | 16 | 23 | IX | 7 | 14 | 21 | Х | 4 | 11 | 18 | 25 | 2 | 9 | 16 | 23 | XI | I 6 | 13 | 20 | Ι | 3 | 10 | 17 | ' II | 3 | 10 | 17 | 24 | ш | 7 1 | 4 2 | 1 IV | 5 | 12 | 19 | 26 | 2 | 9 | 16 | 23 | VI | 7 | 14 2 | 1 V | /11 | 4 | 11 | 18 | 25 |
| Cou | ĺ | | | | 5 | | | | 2 | | | | | | | | | 4 | | | | 1 | | | | 1 | | | | | 5 | | | 3 | | | | | | | | | 5 | | | | 2 | | | | |
| Ŭ | 7 | 14 | 21 | 28 | Х | 12 | 19 | 26 | XI | 9 | 16 | 23 | 30 | 7 | 14 | 4 21 | 28 | Ι | 11 | 18 | 25 | Π | 8 | 15 | 22 | ш | 8 | 15 | 22 | 29 | IV | 12 1 | 9 2 | 6 V | 10 | 17 | 24 | 31 | 7 | 14 | 21 | 28 | VII | 12 | 19 2 | 6 V | ш | 9 | 16 | 23 | 30 |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 1. | 5 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 32 3 | 3 34 | 4 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 | 43 | 44 | 45 4 | 46 4 | 7 4 | 48 4 | 49 | 50 | 51 | 52 |
| T | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | X | Х | Χ |
| 1 | | | | | | | | | | | | | | | | | : | : | — | - | | | | | | | | | | | | | | | | : | Χ | Χ | Π | Π | Π | Π | II | [] | I – | | | - 1 | - | - | _ |
| | | | | | | | | | 20 | 14 y | ear | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| <u>د</u> | S | epte | emb | er | 29 | 00 | | | 27 | | Nov | emb | er | | Dec | emb | | 29 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ours | 1 | 8 | 15 | 22 | IX | 6 | 13 | 20 | Х | 3 | 10 | 17 | 24 | 1 | 8 | 15 | 22 | XI | ſ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Co | | | | | 4 | | | | 1 | | | | | | | | | 3 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - | | | | | Х | | | | | | 15 | _ | 29 | | _ | 3 20 | | _ | _ | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | 53 | 54 | 55 | 56 | 57 | 58 | 59 | 60 | 61 | 62 | 63 | 64 | 65 | 66 | 6 | 7 68 | 69 | 70 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Π | | | | | | | | | : | X | X | Π | Π | Π | I | Π | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

b) training direction (specialty) 8.03060104 "Management of External Activity" (2012)

| | | | | | | | | | 20 | 13 ye | ear | | | | | | | | | | | | | | | | | | | | | | | 201 | 4 ye | ar | | | | | | | | | | | | | | | |
|--------------|----|------|-----|----|----|----|-----|----|----|-------|-----|-----|----|----|------|------|----|-----|----|-----|----|----|----|-----|-----|----------------|----|----|-----|------|------------|-------|-----|-----|------|----|----|----|----|----|-----|----|-----|----|------|------|------|----|-----|------|----|
| <u>ب</u> | Se | epte | mbe | er | 30 | Oc | tob | er | 28 | | Nov | emb | er | | Dec | embo | er | 30 | Ja | nua | ry | 27 | Fe | bru | ary | 24 | | Ma | rch | | 31 | Apr | ril | 28 | | Μ | ay | | | Ju | ine | | 30 | J | uly | 1 | 28 | | Aug | gust | |
| r of lies | 2 | 9 | 16 | 23 | IX | 7 | 14 | 21 | Х | 4 | 11 | 18 | 25 | 2 | 9 | 16 | 23 | XII | 6 | 13 | 20 | Ι | 3 | 10 | 17 | Π | 3 | 10 | 17 | 24 I | 'II | 7 14 | 21 | IV | 5 | 12 | 19 | 26 | 2 | 9 | 16 | 23 | VI | 7 | 14 2 | 21 \ | VII | 4 | 11 | 18 | 25 |
| Yea | | | | | 5 | | | | 2 | | | | | | | | | 4 | | | | 1 | | | | 1 | | | | 4 | 5 | | | 3 | | | | | | | | | 5 | | | | 2 | | | i I | |
| ~ s | - | 14 | 21 | 28 | Х | 12 | 19 | 26 | XI | 9 | 16 | 23 | 30 | 7 | 14 | 21 | 28 | Ι | 11 | 18 | 25 | Π | 8 | 15 | 22 | \mathbf{III} | 8 | 15 | 22 | 29 I | V 1 | 2 19 | 26 | V | 10 | 17 | 24 | 31 | 7 | 14 | 21 | 28 | VII | 12 | 19 2 | 26 V | /III | 9 | 16 | 23 | 30 |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 1 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 3 | 31 3 | 32 33 | 34 | 35 | 36 | 37 | 38 | 39 | 40 | 41 | 42 | 43 | 44 | 45 | 46 4 | 47 · | 48 | 49 | 50 | 51 | 52 |
| Π | | | | | | | | | : | Χ | X | Π | Π | Ι | Π | Π | // | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | i T | |

Symbols:

theoretical studies -

examination period :

holidays

Х Π

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- productive practice Work on MA thesis
- state attestation

II. THE PLAN OF EDUCATIONAL PROCESS

| | | Total | Hours | knowl | s of con edge ar emestei | e after | Au | | employm ours | ents, | | | tical ning | | | s per Week I Semesters |
|------|---|-------|-----------|----------|--------------------------------|---------------------------|-------|----------|-----------------|-----------|------------|-----------|----------------|-------|-------------------------|---------------------------|
| 20 | Character | | | | | s and | | į | includin | g | self-study | | ice | stu | ar of dies 2 sem. | 2 year of studies |
| N⁰ | Courses | S | its | я | - | oer, cts | I | | x | | lf-s | hip | act | | | 3 sem. veeks per |
| | | Hours | Credits | Exam | Test | se Paper Projects | Total | lectures | ator | practical | se | Intership | Study practice | INUII | semest | - |
| | | | | | | Course Papers Projects | | lect | laboratory | prac | | II | Stud | 16 | 16 | 8 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| | | | | ORMA | | | | | | | | | | | | |
| | 1.1. Cycle | - | | priented | discipl | ines hur | | | l socio-eo | 1 | 1 | ng* | | 1 | 1 | |
| 1 | Intellectual property | 72 | 2 | 1 | | | 32 | 16 | | 16 | 40 | | | 2 | | ļ |
| 2 | Labour protection | 72 | 2 | | 1 | | 32 | 16 | 16 | | 40 | | | 2 | | ļ] |
| 3 | Civil protection | 72 | 2 | | 1 | | 32 | 16 | 16 | | 40 | | | 2 | | |
| 4 | Conventional law | 72 | 2 | | 2 | | 32 | 16 | | 16 | 40 | | | | 2 | |
| 5 | Methodology and Organization of Research | 72 | 2 | | 1 | | 32 | 16 | | 16 | 40 | | | 2 | | |
| Tota | 1 | 360 | 10 | | | | 160 | 80 | 32 | 48 | 200 | | | 8 | 2 | |
| | | | . Cycle d | | es of pr | | | | al trainii | | | | | • | • | |
| 1 | Management of foreign economic activity | 216 | 6 | 2 | 1 | 2 | 64 | 32 | | 32 | 152 | | | 2 | 2 | |
| 2 | International Marketing | 162 | 4,5 | 1 | | | 32 | 16 | | 16 | 130 | | | 2 | | |
| 3 | Investment Management | 108 | 3 | 1 | | | 32 | 16 | | 16 | 76 | | | 2 | | |
| 4 | Information systems and technology in the management of foreign economic activity | 108 | 3 | | 2 | | 32 | 16 | | 16 | 76 | | | | 2 | |
| 5 | International monetary and foreign exchange transactions | 162 | 4,5 | 2 | | 2 | 32 | 16 | | 16 | 130 | | | | 2 | |
| Tota | 1 | 756 | 21 | | | | 192 | 96 | | 96 | 564 | | | 6 | 6 | |
| | | | | | | TIVE C | | | | | | | | | | |
| | | | | | | Course | | | | | | | | | | |
| | | | | discipli | | rofessio | | | cal train | | | | | 1 | 1 | |
| 1 | Agricultural Policy | 108 | 3 | | 2 | | 32 | 16 | | 16 | 76 | | | | 2 | |
| 2 | The organization and technique of foreign operations | 108 | 3 | 1 | | 1 | 32 | 16 | | 16 | 76 | | | 2 | | |

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|------|--|------|--------|------------------|-----------|---------|----------|----------------------|------------|------|-----|-----|----|----|----|----|
| 3 | Business protocol and negotiation | 108 | 3 | | 2 | | 32 | 16 | | 16 | 76 | | | | 2 | |
| 4 | International Economic Activities | 108 | 3 | | 2 | | 32 | 16 | | 16 | 76 | | | | 2 | |
| 5 | World agricultural and food resources | 108 | 3 | | 3 | | 32 | 16 | | 16 | 76 | | | | | 2 |
| 6 | Stock market | 108 | 3 | | 2 | | 32 | 16 | 16 | | 76 | | | | 2 | |
| 7 | Business Foreign Language | 108 | 3 | 2 | 1 | | 64 | | 64 | | 44 | | | 2 | 2 | |
| Tota | al | 756 | 21 | | | | 256 | 96 | 80 | 80 | 500 | | | 4 | 10 | 2 |
| | | | | | | | | student | | | | | | | | |
| | | 2.2. | | | | | | | cal traini | ing* | | | | | | |
| | | | "Resea | rch on | global a | gricult | iral ma | rket situ | uation" | | | | | | | |
| 1 | Mathematical Models in Management and | 72 | 2 | | 3 | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 2 | Marketing | 72 | 2 | 3 | | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 2 | International Customs Regulars | 12 | Z | 3 | | | 32 | 10 | | 10 | 40 | | | | | 4 |
| 3 | Organization and regulation of foreign economic activity | 72 | 2 | 3 | | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 4 | Models in planning and forecasting of FEA | 72 | 2 | | 3 | | 32 | 16 | | 16 | 40 | | | | | 4 |
| | | | 6 | 'Intern a | ational l | Busines | s Mana | igement ² | " | | | | | | | |
| 1 | International Business | 72 | 2 | | 3 | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 2 | Strategies in International Business | 72 | 2 | 3 | | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 3 | International Customs Regulars | 72 | 2 | | 3 | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 4 | Business game "Business Management" | 72 | 2 | 3 | | | 32 | 16 | | 16 | 40 | | | | | 4 |
| | | | | "Intern | ational | comme | rcial ac | ctivities" | , | | | | | - | | |
| 1 | International commercial activities | 72 | 2 | 3 | | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 2 | Business game "Business Management" | 72 | 2 | 3 | | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 3 | Logistics in FEA | 72 | 2 | | 3 | | 32 | 16 | | 16 | 40 | | | | | 4 |
| 4 | Risk management in international business | 72 | 2 | | 3 | | 32 | 16 | | 16 | 40 | | | | | 4 |
| Tota | | 288 | 8 | | | | 128 | 64 | | 64 | 160 | | | | | 16 |
| | ctical training | 432 | 12 | | | | | | | | | 432 | | | | |
| | paration and defense of master's thesis | 648 | 18 | | | | | | | | | | | | | |
| Nun | nber of coursework (projects) | | | | | 2 | | | | | | | | | | |
| | | | | | 14 | | | | | | | | | | | |
| | nber of tests | | | | 17 | | | | | | | | | | | |
| Nun | nber of tests nber of exams al by MSc program | | 90 | 9 | 14 | | | | | 288 | | | | | | 18 |

*Cycles of disciplines according to the requirements of standards for higher education, approved later than 27.08.2010, EQC and OPP.

IV. SUMMARY TIME BUDGET (WEEKS)

III. STRUCTURE OF THE CURRICULUM

| Courses | Hours | Credits | % |
|--|-------|---------|------|
| 1. Normative academic disciplines | 1116 | 31 | 34,4 |
| 1.1. Cycle professionally oriented disciplines humanitarian and socio-economic training* | 360 | 10 | 11,1 |
| 1.2. Cycle disciplines of professional and practical training* | 756 | 21 | 23,3 |
| 2. Selective courses | 1044 | 29 | 32,2 |
| 2.1. Elective courses university | 756 | 21 | 23,3 |
| 2.1.1. Cycle disciplines of professional and practical training* | 756 | 21 | 23,3 |
| 2.2. Disciplines chosen by the student | 288 | 8 | 8,9 |
| 2.2.1. Cycle disciplines of professional and practical training* | 288 | 8 | 8,9 |
| 3. Other load | 1080 | 30 | 33,3 |
| Total by MSc program | 3240 | 90 | 100 |

*Cycles of disciplines according to the requirements of standards for higher education, approved later than 27.08.2010, EQC and OPP.

| Year of studies | Theoretical study | Examination Period | Practical training | Preparation and defence of master 's thesis | State certification | Holidays | Total |
|----------------------------|----------------------|-----------------------|-----------------------|--|------------------------|----------|-------|
| 1 | 32 | 3 | 6 | 7 | | 8 | 56 |
| 2 | 8 | 1 | 2 | 5 | 1 | | 17 |
| Total by MSc program | 40 | 4 | 8 | 12 | 1 | 8 | 73 |

V. PRACTICAL PREPARATION

| № | Type of practical training | Semester | Hours | Credits | Number of weeks |
|---|----------------------------|----------|-------|---------|--------------------|
| 1 | Internship | 2 | 324 | 9 | 6 |
| 2 | Pregraduation | 3 | 108 | 3 | 2 |

VI. COURSE PAPERS AND PROJECTS

| № | Courses | Hours | Credits | Course Paper | Course Project |
|---|--|-------|---------|-----------------|-------------------|
| 1 | The organization and technique of foreign operations | 36 | 1 | | + |
| 2 | Management of External Activity | 36 | 1 | | + |

VII. STATE SERTEFICATION

| N⁰ | Component of Certification | Hours | Credits | Number of weeks |
|----|--|-------|---------|-----------------|
| 1 | Preparation and defence of Master's thesis | 648 | 18 | 13 |