

**NATIONAL UNIVERSITY OF LIFE AND ENVIRONMENTAL
SCIENCES OF UKRAINE**

FACULTY OF AGRICULTURAL MANAGEMENT

Department of Economic Theory

APPROVED

Dean of Faculty
of Agricultural Management

PhD (Economics), Associate Professor Anatolii D. Ostapchuk

“ _____ ” _____ 2021

The working educational program

of discipline **“Economics: Microeconomics”**

for undergraduate students training

Branch of knowledge 07 – Management and administration

Specialty 073 – “Management”

Specialty 075 – “Marketing”

Course convenor

Yurii Vlasenko

PhD in Economics, Associate Professor

Kyiv – 2021

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Considered and approved on
Department of Economic Theory session

Head of department

_____ Professor M. Talavirya

Protocol № 17 from 21.05. 2021

Guarantor EP “Management”

_____ Professor V. Lutsiak

Guarantor EP “Marketing”

_____ Professor V. Zbarskyy

TRAINING PROGRAM FOR BACHELORS

of discipline “**Economics: Microeconomics**”

for undergraduate students training

Branch of knowledge 07 – Management and administration

Specialty 073 – “Management”

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1. Characteristics of Training Program “Economics: Microeconomics”

Branch of knowledge, direction of training, specialty, educational degree	
Educational degree	“Bachelor”
Branch of knowledge	07 – Management and administration
Specialty	073 – “Management”, 075 – “Marketing”
Characteristics of the curriculum	
Type	Obligatory
Total number of hours	180
Number of ECTS credits	6
Number of content modules	4
Form of control	exam
Indicators of academic discipline for full-time forms of training course	
Year	1
Semester	1 / 2
Lectures, hours	45
Seminars, hours	30
Practical classes, hours	15
Independent study, hours	90
Individual lessons	
Numbers of weekly in-class academic hours for full-time forms of training	4 / 2

2. Goals of the course

Students will learn the fundamental principles and theories of microeconomic analysis. Microeconomics is often referred to as price theory. It analyses the principal forces that determine the allocation of resources.

There are the main goals of the course:

- the course will develop your rational thinking skills and will challenge you to apply basic microeconomic concepts to current events and policy debates;
- the identification of the forces that make markets work, the results of their behavior;
- the application of supply and demand to real world situations.

Objectives

The purpose of the course is to give students a thorough understanding of the principles of economics in application to individual decision makers, both consumers and firms and to learn economic categories and economic laws. We will study demand, supply and equilibrium in goods and factor markets, the efficiency of the market economy and the potential role of government intervention in the economy.

Teaching methods

The following methods and forms of study are used in the course:

- lectures
- classes
- written homework assignments
- self-study
- supplementary preparation for APT test
- office hours/consultations

Overview

Students will learn the fundamental principles and theories of microeconomic analysis. The program of studying normative discipline of “Microeconomics” was drawn up according to the place and meaning of discipline in compliance with structural-logical scheme which had foreseen by the education-professional program for “Management” specialization. It includes all content’s modules, determined by annotation for minimal amount of lecturer hours foresaw by a standard. Subject of Microeconomics research are economic relations between subjects of household in a conditions of scarce resources, economic behavior of producers, consumers, owners of production and financial resources.

The primary goal of lecturing discipline “Microeconomics” is to form in future managers a methodological base of microeconomics analysis of market subject’s behavior.

Primary tasks, which must be solved in a process of a discipline lecturing, are:

- Mastering of a universal tools of taking rational household decisions;
- Cognition of a rules of Microsystems functioning (individuals, householders, enterprises and organizations) in a different market situation.
- Characteristic and analysis of main types of market structures – perfect competition, pure monopoly, monopolistic competition, oligopoly;
- Determining of an influence of total market equilibrium on the effectiveness of resources distribution in economy, exploration of reasons of scarce deficient of a market regulation, indexes of welfare estimation, necessity of a government regulation of economy.

As a result of study of discipline a student must be correctly oriented in a general economic situation and elect optimum ways for achievement of correct aims, to link the modern going near the analysis of economic processes with practice of transformation transformations to Ukraine and other countries, to lay hands on the set of economic conceptions, which will help to think in the range of public problems and estimate economic changes which take a place in society.

Logic and structure of course “Microeconomics” will allow students to master the necessary volume of knowledge of which enables to attain the high level of professional and economic competence of future specialists.

A study of the course the student should to know:

the general laws governing the functioning of the economy as a microeconomic system, mechanisms to achieve balance in a nationwide product market, labor market, money market, the formation of the overall balance of the national economy and the causes and factors that violation of this balance, the economic functions of the state and the main instruments of fiscal and monetary and credit management; relationships internally and international economic processes, instruments of state regulation of foreign economic activity, social problems in the functioning of the national economy and how to provide citizens with social security.

Be able to: general economic laws apply to the analysis of problems of dynamics and balance of the national economy; investigate the causes of violations of microeconomic proportions and predict the dynamics of microeconomic indicators, calculated on the basis of publicly available statistics inflation, employment, unemployment, basic indicators of national accounts and to explain their dynamics;

assess the impact of micro environment on the functioning of businesses and make economically sound solutions that take into account this effect.

3. Content of the course

Module 1

Chapter 1. Introduction to Economics

Economical science takes roots from Ancient Greece as a science about ways of housekeeping. The name consists of two parts “Oikos”- the house and “nomos”- the law. The term “economy” appeared at the end of 5th – beginning of 4th century BC and was used by Greek philosopher Ksenophont for the first time. For a long time, big households were named by this word. By the Ksenophont interpretation, economy is a science about housekeeping, property and (or) movables’ managing. He thought it also as an activity in getting money for housekeeping, etc. Later on Aristotel developed this study a lot. The term microeconomy contains researches of economical processes at housekeeping, enterprises and organizations. Microeconomics is tied with separate economic subjects’ activity. The subjects are consumers, workers, investors of capital, landowners, firms – in fact any individuals or economic subjects that play an important role at the economy functioning. Microeconomics shows why and how all the low-level decisions are passed.

Another important aspect of microeconomics is an interaction of economic subjects at the process of creation of bigger structures – markets of different economic branches. The subjects of the study are market, demand and supply, costs, incomes of consumers, their distribution, etc.

Chapter 2. An overview of the Market Economy

What Is a Market Economy?

A market economy is an economic system in which economic decisions and the pricing of goods and services are guided by the interactions of a country's individual citizens and businesses. There may be some government intervention or central planning, but usually this term refers to an economy that is more market oriented in general.

Key takeaways

- In a market economy, most economic decision making is done through voluntary transactions according to the laws of supply and demand.
- A market economy gives entrepreneurs the freedom to pursue profit by creating outputs that are more valuable than the inputs they use up, and free to fail and go out of business if they do not.
- Economists broadly agree that market-oriented economies produce better economic outcomes, but differ on the precise balance between markets and central planning that is best for a nation's long-term wellbeing.

Understanding Market Economies

The theoretical basis for market economies was developed by classical economists, such as Adam Smith, David Ricardo, and Jean-Baptiste Say. These classically liberal free market advocates believed that the “invisible hand” of the profit motive and market incentives generally guided economic decisions down more productive and efficient paths than government planning of the economy. They believed that government intervention often tended to lead to economic inefficiencies that actually made people worse off.

Chapter 3. Demand, Supply and Price

Main instrument of positive microeconomics is the analysis of demand and supply. The curve of supply tells about quantity of a commodity that will be presented for every price. The curve of demand tells about what quantity of the commodity want to buy consumers for every price. When price goes up the demand goes down cause the consumers will buy less of the commodity or won't buy at all.

The analysis of supply and demand is used only at markets with a competition, where neither consumers nor sellers can separately change the price.

The curves of supply. The quantity of supply (Q_s) depends on market price (P). General idea of the curve: $Q_s = c + dP$. When the meaning of d goes up the new curve of supply will be more tilted than the previous one cause quantity is located on the horizontal axis. When the meaning of c goes up, the curve of supply will be on the right from the previous curve (cause of the bigger initial value on horizontal axis). **The curves of demand.** The general idea of the curve: $Q_d = a - bP$. The size of the slope is $\Delta Q_d / \Delta P = -b$.

Chapter 4. Elasticity

An important feature of the curves of demand and supply is sensitivity of quantity to different changes of price. Elasticity of demand by the price is independent from the units of measurement:

$$E_d = P/Q \cdot \Delta Q / \Delta P.$$

Elasticity of demand by incomes – is the change of the quantity of demand in percentage dependent on the change of a price for 1%:

$$E_I = I/Q \cdot \Delta Q / \Delta I,$$

where I – is income of a consumer.

If the price of the close product changes, the reaction of demand will be described with the help of the cross-valuable elasticity of demand. For example, if the price of oil goes up for 1%, the demand for natural gas (percent) will be:

$$E_{Q_g P_o} = P_o / Q_g \cdot \Delta Q_g / \Delta P_o,$$

where Q_g – quantity of demand for natural oil, P_o – price for oil. Cross-valuable elasticity of demand is a positive value when both products are substitutes, and negative when these products are supplements.

Elasticity of supply by the price – is the change of the quantity of supply (percent) when price changes for 1%: $E_s = P/Q_s \cdot \Delta Q_s / \Delta P$.

Chapter 5. The Theory of Consumer Behavior

Consumer's behavior is researched by comparison of market baskets with different sets of two products. At first we should examine interests that illustrate the variance of consumer's choice, who doesn't worry about the price of different variants of choice. To understand the essence of such likings we should compare two different baskets of consumer's products.

Following suppositions are the base of the theory of consumer's likings:

- 1) Completion – consumer likes one basket more than another from any market baskets or he doesn't care about which one to choose.
- 2) Transitivity – if there are three market baskets, if the consumer likes the first one better than the second one, and then the second more than third one, so the first one is better than the third basket for the consumer.
- 3) “More – better” – the consumer likes the basket with bigger quantity of products.

If there are only two products at the basket, the consumer's likings can be shown at the form of a graph. It is called the curve of indifference. This curve unites all the baskets that are indifferent for the consumer. The curves of indifference illustrate only ordinal number of likings, cause anyway the basket that is on top is the best for the consumer.

Chapter 6. Individual and market demand

Analysis of individual and market demand is based on the model of the consumer's behavior.

The curves of demand illustrate the changes of the best basket during the change of a budget line.

If the price goes down the budget line shifts around its axis. The curve “price – consumption” unites a point of touch of the curves of indifference and the budget line. The curve of demand shows the quantity of a product by every price for this product.

If the level of income changes the budget lines make the same. The curve “income – consumption” unites points of touch of the curves of indifference to budget lines. The Engel’s curve illustrates the quantity of product during the change of the income level. The consumption grows with an income for a normal product. So, the curve smoothly goes up. The consumption of secondary product decreases when the income goes down and the Engel’s curve smoothly goes down. Reduction of the price has two consequences: profit effect and substitution effect.

Chapter 7. The Theory of Firm: Production

This theme is dedicated to the production of a firm that is a physical connection that shows how do the outdoing resources (factors of production, such as labor, capital and materials) become production (for sale at market). The technology is shown by the function of production $Q = F(K, L)$, that gives information about maximal volume, that can get a firm if it has some capital and labor. The function of production causes technological effectiveness – the firm produce maximum it can in such case.

Production function can be shown in two dimensions as isoquants. Isoquant is a curve, where different combinations of resources give opportunity to produce the same quantity of production. Isoquants are like the curves of indifference, but the volume of production can be measured and controlled, but you can’t measure at quantitative units.

It’s important to tell long-run period of production from a short one. The difference is not only at time but resources. Short-run period is a period of time when you can’t change one or more resources. The firm owns some fixed resources at the short-run period. Long-run period is a period when all resources can be changed. The period is different for different firms and branches of economy.

Chapter 8. The Theory of Firm: Costs

Any production needs costs of resources that are limited and have a price. That’s why production costs or expenditures are considered to be the value of resources (in money) that are used for the production. Using a resource for one production we can’t use it for another. Economic costs of any resource are equal to its price or value for the best usage. Economic costs of a resource are all the costs caused by specific usage of the resource. It can’t be used in any other production process. For a separate firm, economic costs are the payments though pay or incomes to give to the supplier of resources to keep them at one production. External costs – are straight money payments to the suppliers of the productional factors.

Internal are the costs for the resources that are the property of the firm. Using these resources in a better way the payments can be received. One of the elements of internal costs is normal income. Normal income is an income for internal costs of the owner’s capital. Normal income also can be payments for managing skills. If normal income is absent at the production, businessman can reorganize the production or close it at all.

There are fixed and variable costs at short-run period. Long-run period has only variable costs.

Module 2

Chapter 9. The Firm in Perfect competition

As a rule in the basis of every firm behavior is profit-maximization. This means, that firms are trying to find the best usage for its resources.

Competition in the market for investment capital requires from the firm the skill of effective capital usage. Revenue is the price of one unit of a product, multiplied the quantity bought ($TR = P \cdot Q$).

As a firm on the perfectly competitive market has no influence on the market price, so every unit sold gives the same sum of additional or marginal revenue to the firm ($MR = \Delta TR / \Delta Q$). In this formula MR is marginal revenue; ΔTR is the increase in total revenue; ΔQ is the increase in quantity of the product. For separate firm marginal revenue is just the market price. Average revenue is calculated as:

$ATR=TR/Q$. Profit equals total revenue subtracting total costs ($\Pi=TR-TC$). We need to differ economic and accounting profit.

Economic profit is a difference between total revenue and economic costs.

Chapter 10. Monopoly

The direct opposite to perfect competitive market is monopoly and monopsony. Monopoly is the availability of only one seller and many buyers on the market; and monopsony is the availability of only one buyer and many sellers on the market.

Pure monopolist is the only seller on the market. So its demand curve is the market demand curve. Monopolist is in the unique situation as he is the market by itself and that is why it entirely controls the quantity of products produced for sale.

To maximize profit monopolist at first has to define peculiarities of market demand and also its own expenditures. Data about demand and expenditures play the leading role in making economic decisions by the firm. For maximizing profits monopolist chooses such a quantity of production, for which marginal costs are equal to marginal revenue. But as the marginal revenue curve always lies below the demand curve of the monopolist, the monopolist establishes price above the point of intersection of MC and MR curves. So due to such exceeding of price over marginal costs the monopolist gains additional profit.

Chapter 11. Monopolistic Competition

Market of monopolistic competition is the industry, in which there are several firms. There are not so many firms as on perfectly competitive market, but enough for that every firm could do not take into account the actions of competitors, and there were no secret unions with the aim of production reduction and price increase.

Differentiated goods characterize monopolistic competition. Every firm produces a good, which is a little different than a competitor's good. Consumers prefer goods of certain producers and to some extent pay higher price for this good to satisfy their wants.

Market of monopolistic competition has two important peculiarities. Firstly, firms compete with each other selling differentiated goods, which can be easily substituted by each other, but they are not absolutely substitutes. Secondly, entry into the market and exit out of it are free: it is not difficult for new firms to enter the market with their own trademarks and it is as easy for acting firms, whose goods became unprofitable, to leave the market.

Chapter 12. Oligopoly

The main characteristic of oligopoly is the availability of not many firms on the market. Oligopoly model comprises a large sphere, which is in the diapason between pure monopoly on the one hand and monopolistic competition on the other hand. In conditions of oligopoly goods may be diversified or homogeneous. Almost all goods are produced by a small number of firms, as entry barriers do not let new firms to enter the market. These are "natural" barriers, which are the main in the structure of the certain market. Moreover "old" firms (which have already divided the market between themselves) can use strategic actions to shut the entry into the market.

While making decisions on the oligopoly market every firm must consider the reaction of its competitors, knowing that they also consider its reaction on their decisions. The main concept of strategic behavior analysis is the equilibrium by Nash. According to this equilibrium, every firm maximally realizes its abilities, knowing what its competitors are doing. That's why no-one firm has incentive to change its course of activity.

Chapter 13. The Demand for Factors of Productions: Derived Demand

Till now we dealt with markets with enterprises-producers, sellers of goods and services, population as a final buyer of the goods. But for production of goods and services we need economic resources (factors of production).

The firm's demand for factors of production is determined by the consumer's demand on full products markets, that is why demand for factors of production is called derived demand.

The utility of factor for the firm is in the income increase, caused by the usage of this factor. As income is realized on the market of goods, the utility of factor so as the demand for it depends not only on the situation on the factor's market, but also on the state of goods market.

The analysis of functioning of markets of factors of production is done according to the principles same as on the markets of goods. Considering the type of market structure, economists study the formation of demand for factors (individual and market) and what determinants influence the supply.

Chapter 14. Labor markets

Demand for factors of production (resources) is derived from the demand for goods and services, which are produced with the help of these factors. That is why the demand for labor is determined by the productivity of a certain kind of labor and by the level of prices on goods, in production of which it is used.

In the conditions, when labor is the only variable resource, demand for it of a separate firm is determined by the size of marginal product of labor in money measurement (MRP_L). In general it equals the multiplication of marginal productivity of labor and marginal revenue of the firm. For perfectly competitive sale, at which the price equals the marginal revenue, it equals the multiplication of marginal productivity of labor and price of the good. No matter, competitive market of products is or not, if the firm buys resources on competitive market, MRP_L curve is a curve of this firm demand for labor. The firm maximizes profit producing such a quantity of goods, when MRP_L equals marginal costs on labor (MRC_L) or wage (W). So the firm hires work force till the point where $MRP_L = W$.

Chapter 15. Factor markets: Capital and Land

Capital is the resource of durable usage and is created with the aim of production of more goods and services. There is an important difference between capital and other productive resources, which is a time factor. Usage of labor gives immediate revenue to the firm, and machines, created today, will bring revenue during many years.

When a firm makes a decision to build a plant, it has to compare the investment of capital, which is necessary to be done today, and additional revenue, which new capital will bring in future. To evaluate the cost of future revenues the term of "present discounted value (PDV)" is used. PDV of one hryvnya in n years equals $1 \text{ hrn.} / (1+c)^n$, where C - percentage rate. From this main ratio we can define PDV of any sum, received in any number of years.

Percentage rate is a price, which is paid for capital owners for usage of their borrowed for a certain period of time means. Percentage rate is defined as other prices according to the equilibrium between supply of money and demand for them. There are many factors, which influence the competitive magnitude of percentage rates. They are: level of risk while giving the credit, term for which the credit is being given, its size. Nominal (in current prices) and real (considering the inflation) percentage rates are distinguished.

Chapter 16. Social and Environmental Regulation

In recent decades, economists have devoted a great deal of attention to understanding the economics of the family. One area of particular interest is the decision of households to have children. In developed

economies, children provide consumption benefits for their parents (well... except when they are teenagers). Children provide labor services on family farms and provide old-age security for their parents in less developed economies.

From the 1960s onward, though, fertility rates declined. One of the major reasons for this is the increase in female wage rates and labor market opportunities. Higher wages and improved job opportunities for married women substantially raised the opportunity cost of having children. (In the diagram above, this would be indicated by a reduction in the supply curve for children.) As wage rates for married women have continued to increase, fertility levels have remained substantially lower than in earlier periods. Rising divorce rates and increased educational attainment by women, have also helped to maintain low fertility levels.

The large baby-boom generation, combined with low fertility rates in recent decades, have resulted in a potential problem for the social security system. As the baby-boom generation retires, there will be substantially fewer workers supporting each Social Security recipient. This problem is exacerbated by increased longevity resulting from improvements in medical care. The problems associated with the future of the social security system are covered in a fair amount of detail on the web page on Social Security that I've constructed for South-Western College Publishing.

Chapter 17. Externalities and Public Goods

This chapter addresses the major types of market failure that provides an economic rationale for corrective governmental action:

Externalities

Externalities are side effects of production or consumption that impose costs on or provide benefits to third-parties who are not directly involved in the activity. Positive externalities are side-effects that provide benefits to one or more third-parties, while negative externalities harm others.

Social marginal benefits exceed private marginal benefits when positive externalities are present. Since people do not take external benefits into account when weighing their own private benefits and costs, social marginal benefits exceed social marginal cost at their optimal level of the activity.

Solutions to externality problems

One method of dealing with externalities is to impose a tax (in the case of a negative externality) or provide a subsidy (in the case of a positive externality). If the tax (or subsidy) is set at the level of the marginal external cost (or marginal external benefit), individuals will select the optimal level of the activity since their own costs and benefits now reflect social costs and benefits. This method of correcting for the presence of an externality was first suggested by A. Pigou, and is known as a Pigovian tax (or subsidy). This type of approach is said to "internalize the externality" by converting an external cost or benefit into an internal cost or benefit.

The Coase theorem suggests that, as long as property rights are well established and there are no transaction costs, private bargaining may correct for the presence of externalities. In practice, however, the existence of transaction costs makes it unlikely that an efficient outcome will occur in the absence of government intervention.

Public goods

A public good is a good that is nonrival in consumption. This means that one person's consumption does not reduce the quantity or quality of the good available to other consumers. Examples of public goods include national defense and TV and radio signals broadcast through the air. Some public goods have some congestion costs in which the benefits do decline a bit as the number of people consuming them rises. Town parks, highways, police and fire protection, and other similar commodities and services fit this definition.

Asymmetric information occurs in this case because the buyer of a used car has less information about the true quality of the car than does the seller. The equilibrium price of a 1-year old used car reflects the average value of these cars. Those who try to sell high-quality used cars end up with the same price that sellers of "lemons" receive since buyers cannot tell them apart. The government may attempt to correct for adverse selection by requiring product warranties.

4. Program and structure of the discipline Economics: Microeconomics Specialty 073 – “Management”, 075 – “Marketing”

Chapters	Total hours	Contact hours		Self study
		Lectures	Seminars	
1	2	3	4	5
Module 1				
Chapter 1. Introduction to Economics	8	2	2	4
Chapter 2. An overview of the Market Economy	8	2	2	4
Chapter 3. Demand, Supply and Price	13	4	4	5
Chapter 4. Elasticity	8	2	2	4
Chapter 5. The Theory of Consumer Behavior	12	4	4	4
Chapter 6. Individual and market demand	8	2	2	4
Chapter 7. The Theory of Firm: Production	9	2	2	5
Chapter 8. The Theory of Firm: Costs	10	2	2	6
Module 2				
Chapter 9. The Firm in Perfect competition	14	4	4	6
Chapter 10. Monopoly	14	4	4	6
Chapter 11. Monopolistic Competition	10	2	2	6
Chapter 12. Oligopoly	10	2	2	6
Chapter 13. The Demand for Factors of Productions: Derived Demand	10	2	2	6
Chapter 14. Labor markets	14	4	4	6
Chapter 15. Factor markets: Capital and Land	12	3	3	6
Chapter 16. Social and Environmental Regulation	10	2	2	6
Chapter 17. Externalities and Public Goods	10	2	2	6
Total hours	180	45	45	90

5. Topics of the seminars Specialty 073 – “Management”, Specialty 075 – “Marketing”

№	Name of the topic	hours
1.	Introduction to Economics	2
2.	An overview of the Market Economy	2
3.	Demand, Supply and Price	4
4.	Elasticity	2
5.	The Theory of Consumer Behavior	4
6.	Individual and market demand	2
7.	The Theory of Firm: Production	2
8.	The Theory of Firm: Cost	2
9.	The Firm in Perfect competition	4
10.	Monopoly	4
11.	Monopolistic Competition	2
12.	Oligopoly	2
13.	The Demand for Factors of Productions: Derived Demand	2
14.	Labor markets	4
15.	Factor markets: Capital and Land	3
16.	Social and Environmental Regulation	2
17.	Externalities and Public Goods	2
Total		45

6. Exam questions for Economics: Microeconomics

1. The microeconomics.
2. Methods of microeconomic analysis.
3. Limited resources and the immensity of needs.
4. The problem of choice.
5. Matrix market forms
6. Market: essence, conditions of operation, the positive and negative sides.
7. Types markets.
8. Demand. Demand function. Changes in demand and changes in demand overall.
9. Offer. Feature offers. Changes in supply and demand in general.
10. The interaction of supply and demand. Market equilibrium.
11. The impact of the tax burden on the producer and consumer surplus
12. The concept of elasticity. Price elasticity of demand. Factors of price elasticity of demand.
13. The cross-elasticity of demand. Elasticity of demand for income.
14. The elasticity of supply. Factors affecting the elasticity of supply.
15. Basic theory of consumer behavior.
16. The usefulness. Utility function.
17. The curve of indifference. Map indifference curves.
18. Marginal rate of substitution.
19. The budgetary restrictions.
20. Determination of the equilibrium of the consumer.
21. The line "income-consumption." Engel curves.
22. The line "price-consumption" and building demand curve
23. The substitution effect and the income effect
24. Microeconomic model of the company.
25. The concept and parameters of the production function.
26. The total, average and marginal product. The law of diminishing marginal productivity.
27. The production function of two variables.
28. Isocost. The choice of a combination of production factors on the criterion of minimizing costs. The trajectory of expansion of production of the company
29. Income and expense: definition, their total, average and marginal rates.
30. The costs in the short and long run. Economies of scale.
31. The optimal production capacity and minimum effective size production.
32. Identify and conditions of the market of perfect competition
33. Demand for products competitive firms
34. Basic approaches to determine the volume of production
35. Short-term and long-term market equilibrium in perfect competition
36. Offer competitive firms
37. Perfect competition and efficiency
38. Monopoly: the nature and conditions of existence.
39. Monopoly power. Varieties monopoly.
40. Demand for product monopoly firm.
41. Demand, total income, income limit in terms of simple monopoly.
42. Short-term and long-term monopoly equilibrium.
43. Indicators of monopoly power.
44. The principles of pricing in terms of monopoly power.
45. Antitrust policy.
46. Monopoly and competitive balance.
47. Social costs of monopoly power. The social cost of monopoly.
48. Oligopoly: definition, characteristics and causes.
49. The behavior of oligopolists, cooperative and non-cooperative.
50. Analysis of the relationship of two producers in statics.
51. Price War: definition, purpose and consequences.
52. Basic models of oligopolistic pricing.

53. Oligopoly and economic efficiency.
54. The model of monopolistic competition: the nature, characteristics.
55. Short equilibrium firms in monopolistic competition
56. Long-term equilibrium firms in monopolistic competition
57. Nonprice competition.
58. Monopolistic competition and its effectiveness.
59. Market of production factors: definition, functions and features
60. Limit consumption of resources and profit maximization producer
61. Demand for factors of production.
62. Market of production factors under perfect and imperfect competition
63. Wages as the price of Work.
64. The choice between individual work and rest. Individual labor supply curve.
65. Effect of state and trade unions on wages and employment.
66. Economic rents in the labor market.
67. Capital as a resource durables
68. Discounting and enterprise investment decision
69. Formation of equilibrium in the capital market
70. The land market: the nature, supply and demand of land.
71. The land rent and its types.
72. The price of land as a discounted value

6.1 Test bank

1. Marginal revenue is calculated by the formulas

2. If a good is inferior and its price increases

- a. the income effect will be positive and the substitution effect will be positive.
- b. the income effect will be negative and the substitution effect will be negative.
- c. the income effect will be positive and the substitution effect will be negative.
- d. the income effect will be negative and the substitution effect will be positive.

3. The price factors of demand are

4. If a good is normal and its price decreases

- a. the income effect will be positive and the substitution effect will be positive.
- b. the income effect will be negative and the substitution effect will be negative.
- c. the income effect will be positive and the substitution effect will be negative.
- d. the income effect will be negative and the substitution effect will be positive.

5. A change in the distribution of income which leaves total income constant will not shift the market demand curve for a product providing

- a. everyone has an income elasticity of demand of zero for the product.
- b. everyone has the same income elasticity of demand for the product.
- c. individuals have differing income elasticities for the product, but the average income elasticity for income gainers is equal to the average income elasticity for income losers.
- d. any of the above conditions occur.

6. If a consumer purchases only two goods (X and Y) and the demand for X is elastic, then a rise in the price of X

- a. will cause total spending on good Y to rise.
- b. will cause total spending on good Y to fall.
- c. will cause total spending on good Y to remain unchanged.
- d. will have an indeterminate effect on total spending on good Y.

7. Which of the curves always has a negative slope?

- a. MC
- b. TC

- c. ATC
- d. AFC
- e. AVC
- f. FC

8. The curve of costs intersects the curves of average total and variable costs at the point of their lowest value

9. If goods X and Y are complements, then the cross price elasticity of demand between them will be

- a. positive
- b. negative
- c. zero
- d. infinity

10. The X-intercept of the budget constraint represents

- a. how much of good Y can be purchased if no good X is purchased and all income is spent.
- b. how much of good X can be purchased if no good Y is purchased and all income is spent.
- c. total income divided by the price of X.
- d. a and c.

11. The point of tangency between a consumer's budget constraint and his or her indifference curve represents

- a. complete satisfaction for the consumer.
- b. the equivalence of prices the consumer pays.
- c. constrained utility maximization for the consumer.
- d. the least he or she can spend.

12. An increase in an individual's income without changing relative prices will

- a. rotate the budget constraint about the X-axis.
- b. shift the indifference curves outward.
- c. shift the budget constraint outward in a parallel way.
- d. rotate the budget constraint about the Y axis.

13. Determine the marginal utility of a good B in equilibrium if the marginal utility of a good A is equal to 100 utile; price of a good A is equal to \$10; price of a good B is equal to \$5

- a. 100 utile;
- b. 50 utile;
- c. 20 utile;
- d. 10 utile;
- e. 5 utile

14. If the price of X falls, the budget constraint

- a. shifts outward in a parallel fashion.
- b. shifts inward in a parallel fashion.
- c. rotates outward about the X-intercept.
- d. rotates outward about the Y-intercept.

15. If an individual has a constant MRS of shoes for sneakers of $\frac{3}{4}$ (that is, he or she is always willing to give up 3 pairs of sneakers to get 4 pairs of shoes) then, if sneakers and shoes are equally costly, he or she will

- a. buy only sneakers.
- b. buy only shoes.
- c. spend his or her income equally on sneakers and shoes.
- d. wear sneakers only $\frac{3}{4}$ of the time.

16. Suppose a cup of coffee at the campus coffee shop is \$2.50 and a cup of hot tea is \$1.25. Suppose a student's beverage budget is \$20 per week. What is the most cups of tea the student could buy?

- a. 20
- b. 16
- c. 10
- d. 8

17. A firm is defined as

- a. a president, some vice presidents, and some employees.
- b. any organization that wants to make a profit.
- c. any accumulation of productive assets.
- d. any organization that turns inputs into outputs.

18. A production function measures how

- a. a firm transforms output into input.
- b. a firm transforms inputs into output.
- c. an individual maximizes utility.
- d. a firm minimizes cost.

19. The marginal physical productivity of labor is defined as

- a. a firm's total output divided by total labor input.
- b. the extra output produced by employing one more unit of labor while allowing other inputs to vary.
- c. the extra output produced by employing one more unit of labor while holding other inputs constant.
- d. the extra output produced by employing one more unit of capital while holding labor input constant.

20. If more and more labor is employed while keeping all other inputs constant, the marginal physical productivity of labor

- a. will eventually increase.
- b. will eventually decrease.
- c. will eventually remain constant.
- d. cannot tell from the information provided.

21. The factor affecting the elasticity of supply and demand

22. For a linear demand curve

- a. the price elasticity of demand is constant for all values of P and Q
- b. the price elasticity of demand decreases (becomes more negative) as Q increases and P decreases.
- c. the price elasticity of demand increases (becomes less negative) as Q increases and P decreases.

23. If demand is elastic, a decrease in quantity will cause the total spending ($P \cdot Q$) to

- a. rise.
- b. fall.
- c. remain unchanged.
- d. change in a way that cannot be determined.

24. A firm's marginal cost curve

- a. is always U-shaped.
- b. always has a positive slope.
- c. is always below its average cost curve.
- d. always intersects its average cost curve at its minimum point.

25. A firm's short-run average cost is defined as

- a. the ratio of total output to short-run total cost.
- b. the ratio of short-run total cost to total output.

- c. the additional cost of producing one more unit of output while some input is fixed.
- d. the additional cost of producing one more unit of output while all inputs are fixed.

26. Two goods, X and Y, are called substitutes if

- a. an increase in P_X causes more Y to be bought.
- b. an increase in P_X causes less Y to be bought.
- c. an increase in P_Y causes less Y to be bought.
- d. an increase in income causes more of both X and Y to be bought.

27. Average total costs are calculated by the formulas

28. If good X is a normal good and its price rises, then quantity demanded

- a. may or may not fall.
- b. will always fall.
- c. will always rise.
- d. will remain unchanged.

29. Assume X and Y are the only two goods a person consumes. If after a rise in P_X the quantity demanded of Y increases, one could say

- a. the income effect dominates the substitution effect for Y
- b. the substitution effect dominates the income effect for Y
- c. it is impossible to determine whether the substitution or income effect dominates for Y.
- d. none of the above.

30. An individual's demand curve

- a. represent the various quantities that a consumer is willing to purchase of a good at various price levels.
- b. is derived from an individual's indifference curve map.
- c. will shift if preferences, price of other goods, or income change.
- d. all of the above.

31. An increase in quantity demanded is represented by

- a. a shift outward of the entire demand curve.
- b. a shift inward of the entire demand curve.
- c. a movement along the demand curve in a southeasterly direction in response to a decline in the good's price.
- d. a movement along the demand curve in a northwesterly direction in response to a decline in the good's price.

32. The marginal physical productivity of labor is

- a. the slope of the total output curve at the relevant point.
- b. the negative of the slope of the total output curve at the relevant point.
- c. the slope of the line connecting the origin with the relevant point on the total output curve.
- d. the negative of the slope of the line connecting the origin with the relevant point on the total output curve.

33. The average productivity of capital is defined as

- a. the extra output produced by employing one more unit of capital while holding other inputs constant.
- b. the extra output produced by employing one more unit of capital while allowing other inputs to vary.
- c. the ratio of total output produced to the quantity of capital employed.
- d. the ratio of total capital employed to the total output produced.

34. Graphically, the average productivity of labor would be illustrated by

- a. the slope of the total product curve at the relevant point.
- b. the slope of the marginal productivity curve at the relevant point.
- c. the negative of the slope of the marginal productivity curve at the relevant point.
- d. the slope of the chord connecting the origin with the relevant point on the total output curve.

35. A firm's isoquant shows

- a. the amount of labor needed to produce a given level of output with capital held constant.
- b. the amount of capital needed to produce a given level of output with labor held constant.
- c. the various combinations of capital and labor that will produce a given amount of output.
- d. None of the above.

36. The marginal rate of technical substitution of labor for capital measures

- a. the amount by which capital input can be reduced while holding quantity produced constant when one more unit of labor is used.
- b. the amount by which labor input can be reduced while holding quantity produced constant when one more unit of capital is used.
- c. the ratio of total labor to total capital.
- d. the ratio of total capital to total labor.

37. A firm's rate of technical substitution is represented graphically by

- a. the slope of the line connecting the origin with the relevant point on the isoquant.
- b. the negative of the slope of the line connecting the origin with the relevant point on the isoquant.
- c. the slope of the isoquant at the relevant point.
- d. the negative of the slope of the isoquant at the relevant point.

38. Calculated the coefficient of cross elasticity of demand, if price increase of tea by 3% caused an increase in the quantity demand of coffee by 6%

- a. 0,5
- b. 2
- c. 9
- d. 18

39. If TC of producing 5 units make up 1000 UAH and TFC equals – 200 UAH, what would be ATC ?

- a. 800
- b. 200
- c. 160
- d. 40
- e. 5

40. The downshifting part of the ATC in the very long run period illustrates the action of:

- a. negative effect of scale
- b. positive effect of scale
- c. constant feedback from the scale
- d. the law of decreasing marginal return from the resource.

NATIONAL UNIVERSITY OF LIFE AND ENVIRONMENT SCIENCES OF UKRAINE			
EQL “Bachelor” Specialty: Specialty 073 – “Management” Specialty 075 – “Marketing”	Faculty of agrarian management Department of Economic theory 2021 – 2022 academic year	EXAM TICKET № 1 on discipline Economics: Microeconomics	“APPROVED” Head of the Department
			(signature) M. Talavirya 21 May 2021
Exam questions (максимальна оцінка 10 балів на відповідь на запитання)			
1. Production possibility curve and its properties.			
2. Task A firm fully monopolized production. The following information removes position of firm: MR= 1000-20Q; TR= 1000Q-10Q ² ; MC = 100+ 10Q. How many products and what price it will be sold at, if: a) does a firm function as simple monopoly? b) does a firm function in the conditions of pure competition? (максимальна оцінка 10 балів за розв'язок задачі).			

Different types of tests

- If demand is inelastic, marginal revenue will be**
 - positive.
 - zero.
 - negative.
 - constant.
- If a firm wished to maximize total revenues it should produce where**
 - marginal cost is zero.
 - marginal revenue is zero.
 - marginal revenue is equal to marginal cost.
 - marginal revenue is equal to price.
- In order to maximize profits, a firm that can sell all it wants without affecting price should , produce**
 - where average variable costs are minimized.
 - where marginal cost is equal to average variable costs.
 - where marginal cost is equal to price.
 - where marginal cost is a minimum.
- If a firm is a price taker, its marginal revenue is**
 - equal to market price.
 - less than market price.
 - greater than market price.
 - a multiple of market price that may be either greater than or less than one.
- If a firm's marginal revenue is below its marginal cost, an increase in production will usually**
 - increase profits.
 - leave profits unchanged.
 - decrease profits.
 - increase marginal revenue.
- If the demand faced by a firm is inelastic, selling one more unit of output will**
 - increase revenues.
 - decrease revenues.
 - keep revenues constant.
 - increase profits.
- If the demand faced by a firm is elastic, selling one less unit of output will**
 - increase revenues.
 - decrease revenues.
 - keep revenues constant.
 - increase profits.
- The factor affecting the elasticity of supply and demand.....**
- In the state of equilibrium the consumer maximizes utility**
- Goods that have negative utility are called.....**

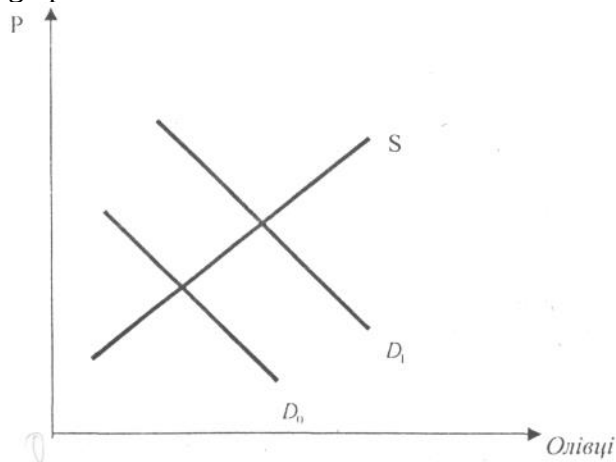
6.2 Problems

Task 1

- What is a kind of the price elasticity, if 1 % increase of the price of a good causes less than 1 % decrease of demand?
- If 5 % decrease of the price of a good causes 8 % decrease of supply, what is the kind of the elasticity of supply of this good ?
- 3% increase of the price of tea caused 6 % increase of demand for coffee. What is the cross elasticity of demand for coffee?
- Let's suppose, that the price elasticity of supply of raw oil is 2,5. How much must the price increase to cause 20 % increase in the quantity of the good produced?

Task2

- On the following graph the demand curve shifted from D_0 to D_1 .



What factors could cause this shift?

- a fall in a price of the substitute good for pencils
- a fall in a price of the complement good for pencils
- a fall in a price of raw materials, used to produce pencils
- a fall in consumer's income if pencils are inferior goods
- a fall in consumer's income if pencils are normal goods
- added value tax reduction.
- wide advertising of pencils

Task 3

In every following case define if there is a shift of the demand curve or a shift along the demand curve (a shift in the quantity demanded). Show it graphically:

- Consumers' expenditures rise as a result of increased sales of clocks.
- Laundry raises a price of its services, as a result the number of clients reduces.
- Fires on coffee plantations in Brazil causes expectations for higher prices of coffee in future.
- Healthy way of living agitation in Northern America causes the decrease of demand for cigarettes.

Task 4

There are data about the situation in the market of videotapes.

price, money	8	16	24	32	40
demand, men units	70	60	50	40	30
supply,men units	10	30	50	70	90

Draw the graph of the demand and supply of videotapes.

- What situation will arise in the market – excess demand or excess supply of the videotapes-if the price is 8 per unit? What is the quantity of excess demand or supply?
- Do the same task if the price is 32 per unit.
- What is the equilibrium price, of the videotapes in this market
- The increase of consumers' income caused the increase of demand for the videotapes on 15 mln units at every price level. What will the equilibrium price and quantity be in this case?

Task5

A demand curve on backpacks in small town is described by such equation:

$Q = 600 - 2P$, the equation of supply is $5 = 300 + 4P$. What is the equilibrium price and quantity?

Task 6

A firm can offer 800 pair of sledges. At the end of the winter their sale will be impossible. Storage of their products it is also impossible. By estimation of marketing service not one pair of sledges will not be realized at price more than 60 UAH, if to give all sledges gratis, it is possible to sell free 1200 pair.

Draw demand and supply curves, providing for, that a demand curve carries linear character. What is the equilibrium price and quantity of the good?

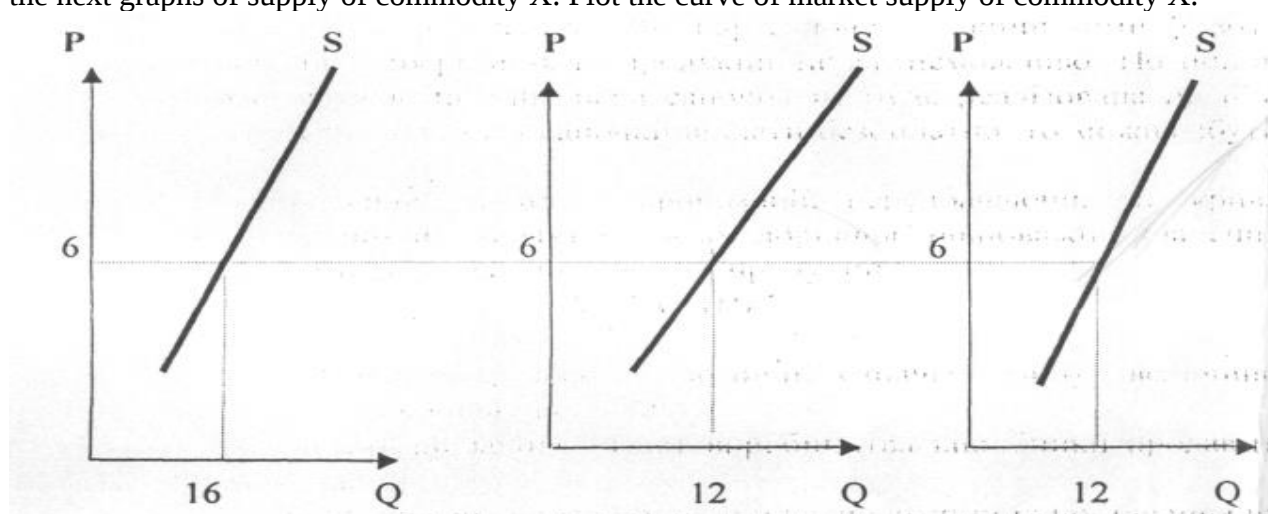
Task 7

Show graphically, what factor causes a shift in quantity supplied and what-shift of the supply curve.

- as a result of the costs cutting of production producers sell more cars;
- as a consequence of oranges retail price decrease their supply to the market decreases.
- The government increases excise duties on alcohol drinks.
- As a result of new technology usage the number of firms producing PC increases.

Task 8

We will assume that three firms (A,B,C) work in industry, production which volume of is expressed by the next graphs of supply of commodity X. Plot the curve of market supply of commodity X.



Task 9

The demand curve on a commodity is described by such equalization: $Q_d = 600 - 4P$, The supply curve equation is: $Q_s = 300 + 8P$. What is the equilibrium price and quantity of the good? Let's suppose that the price of the good is 15 grn. Use the equation to calculate the deficit which will arise.

Task 10

Demand and supply of the grain per week on the grain – exchange are characterized by the data available in the following table:

- What will the equilibrium price and equilibrium quantity of the grain to be?
- Show graphically demand and supply of the good
- Assume, that the government established the maximum price of 700 grn for one ton of the grain. How will it influence supply, economic state of
- enterprises and their quantity in the market?

Demand, tons	Price per ton, grn	Supply, tons
90	600	45
80	630	50
70	690	56
60	750	60
50	810	69
40	860	70

Task11

Price elasticity of demand on the products of agriculture is 0,25, and elasticity of demand at price on a car is 5,0. Which industries will suffer more from falling of demand. Explain the answer.

Task 12

Assume that families in a student dormitory buy 100 kg of beef per month at price 7 UAH. Price elasticity of demand is 0.5. Expect the quantity of consumption of beef on condition that a price on a product will be increased on 10%.

Task 13

In a town the consumption of salt per month in summer is 200 tons. The price of 1 kg of salt is 0,35 grn. Let's assume, that the price of salt increased to 7 grn per 1 kg. Calculate the change of consumers' expenditures, if the price elasticity of salt is 0,1.

Task 14

Price elasticity of demand on cameras is 0,2. That will happen with the quantity of demand for these goods, if a price on them will be increased on 20%.

Task 15

Utility indicators of different combinations of hats and apples are shown in the table:

Quantity	1	2	3	4	5	6	7	8	9	10
Utility of hats	100	190	270	340	400	450	490	520	540	550
Utility of apples	50	95	135	170	200	225	245	260	270	275

The price for hats is 2\$. The price of apples is 1\$. The income is 12\$.

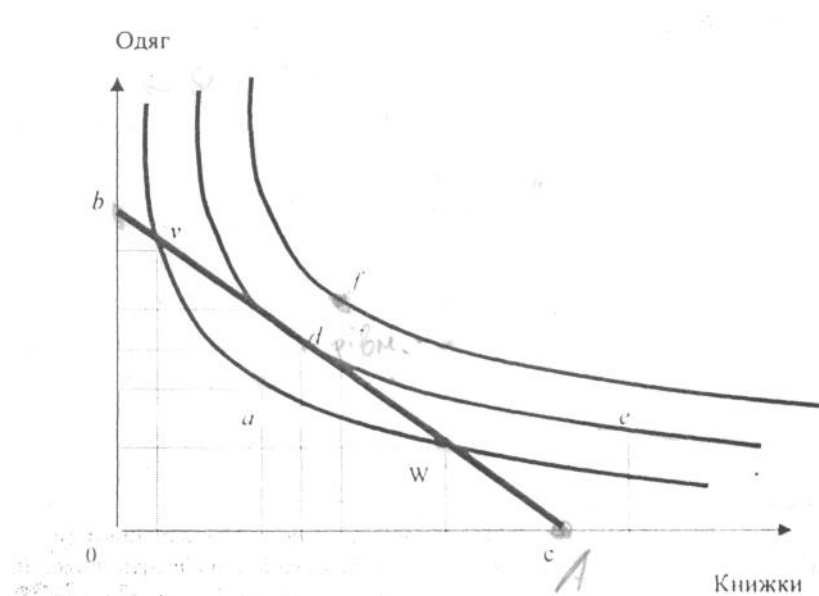
- Show the action of the diminishing marginal utility law.
- Define the real income of a consumer, expressed in the quantity of hats and apples bought.
- In the equilibrium a consumer will buy ___ hats and ___ apples; the marginal utility of hats is ___, and marginal utility of apples is ___. The total utility is ___.

- d) What is the value of hats, expressed in apples, and the value of apples, expressed in hats?

Task 16

Consumer A is deciding how to allocate his income among buying books and clothes. The graph reflects consumer's budget line and indifference curve. How the following points on the graph:

- A point, in which A maximizes his needs
- A point, in which A buys only books
- A point of such bundle, buying which a consumer doesn't spend all his income, assigned on buying the mentioned goods
- A point, in which A gains as much satisfaction as in point d, but which is out of his budget line
- A point, in which A buys only clothes
- A point which shows more attractive bundle of goods than one which is shown by the point d, but which is out of the consumer's budget line.



Task 17

Every week a student receive from his parents 20 grn on allowance (food and entertainment). Show the budget line of the student for every of the following situations, signing food on the vertical axis and entertainment on the horizontal axis:

- The price of food (P_f) is 50 kop per unit, the price of entertainment (P_H) is 50 kop per unit
- $P_f = 50$ kop; $P_H = 1$ grn
- $P_f = 1$ grn; $P_H = 50$ kop
- $P_f = 40$ kop; $P_H = 40$ kop
- $P_f = 50$ kop; $P_H = 50$ kop, but income has increased to 25 grn per week.
- Comment budget lines d and e and compare them with budget line a.

Task 18

The consumer's income is 8 \$. The price of good A is 1\$, the price of good B is 0,5\$. What of the following combinations is on the budget line?

- 5A and 6B
- 6A and 6B
- 8A and 1B
- 7A and 1B
- 4A and 4B

show the solution graphically. Plot the the budget line if the price of the good decreased on 50 % and consumer's income decreased to 4 \$. What combinations of goods A and B will be attainable for consumer in this case?

Task 19

A student reads magazines and listens music on tapes. A table shows an utility which he will collect from consumption of different amount of magazines and cassettes.

Price of magazine - a 1,5 grn., and price of tape is 7,5 grn. Let's suppose that a student buys 2 cassettes and 10 magazines.

- How much money does the student spend on the buying such amount of tapes and magazines
- What utility he gains from consuming such a bundle of goods
- Plot the marginal utility curve
- Can you define if the student maximizes his utility
- What utility will he gain if he spends all his budget on buying tapes
- What combination of goods maximizes the student's utility? What is the total utility from consuming such a combination of goods?

Quantity	1	2	3	4	5	6	7	8	9	10
Utility of magazines	60	111	156	196	232	265	295	322	347	371
Utility of tapes	360	630	810	945	1050	1140	1215	1275	1320	1350

Task 20

Imagine that you make a choice between two goods A and B, utilities of which are thown in the table. How many units of each good should you buy to maximize the utility, if your income is 9 grn, and prices of goods A and B are relatively 2 grn and 1 grn? Define the total utility you will get. Now imagine that in other equal conditions the price of the good A falls to 1 grn. How many units of goods A and B will you buy in this case? Using two combinations of price and quantity of good A (known to you) plot the demand curve for the good A..

Units of a good	1	2	3	4	5	6
Utility of good A	10	18	24	28	31	33
Utility of good B	8	15	21	26	30	33

Task 21

Marginal utility of commodity A is 100 utils. The price of the good a is 10\$. The price of the good B is 5\$. Define the marginal utility of the good B in the equilibrium.

Task 22

The firm's Total Costs in the long-term period are in the table.

- Determin the size of the long-term Average and long-term Marginal Costs.
- Make the curves of the long-term Average and Marginal Costs.
- What is the size of production when the long-term Average Costs are minimum?

The quantity of production (units per week)	Costs		
	Total	Average	Marginal
1	32		
2	48		
3	82		
4	140		
5	228		
6	352		

7. Methods of training

The main forms of training are lectures, practical classes, independent work of students on the basis of methodological support and the e-learning course "Economics: Microeconomics". <https://elearn.nubip.edu.ua/course/view.php?id=292>
Variety of methods: explanatory and illustrative, analysis and synthesis, visual image, schematic, graphical, tabular, visual, modeling, formalization, calculations.

8. Forms of control

Measurement of students' performance is based on the ECTS principles and educational information portal elearn.nubip.edu.ua/ Traditional and modern methods of knowledge evaluation are oral interview, written check, seminar score, control work, check homework, testing, rating evaluation, seminar papers or research design, exam. The purpose of this course is to help you study and review independently the material of Economics. This course contains several sections: General Information, Lectures, Presentations and Videos for each units, Seminars and Individual tasks.

There are also Module Controls and Final exam test training and theoretical questions at the end of the Course. The Lektion, Presentation highlights important concepts that you should understand. The Individual tasks are designed for better understanding of the basic issues. Each unit contains numerous exercises to reinforce your learning of Economics. Current control (surveys, individual assignments, tests, written work, modular control works, interviews), interim and final certification are carried out in accordance with the provisions "On examinations and credits in NULES of Ukraine", approved by the Academic Council of NULES of Ukraine. The current control is carried out during the practical classes and is aimed at verifying the level of readiness of applicants for higher education to perform specific work. Intermediate certification is carried out after studying the program material of each content module for determining the level of knowledge of applicants of higher education from the program content of the content module (rating grade from the content module) obtained during all types of classes and independentwork.

Grading

Forms and methods of intermediate attestation, assimilation of the program content of the content module: in the form of testing, written control work, colloquium. Mastering the higher education content of the content content of the content module is considered successful if the rating is no less than 60 points per 100-point scale. After conducting intermediate attestations from two content modules and defining their ratings, the lecturer of the discipline determines the rank of the higher education applicant from the educational work of the NRC (no more than 70 points) by the formula

$$\text{RPP} = \frac{0.7 \cdot (R(1) \cdot ZM + \dots + R(n) \cdot ZM)}{K(1) \cdot ZM + \dots + K(n) \cdot ZM}, \quad (1)$$

where $R(1) \cdot MR, \dots, R(n) \cdot MR$ - rating grades from content modules on a 100-point scale;

n - number of content modules;

$K(1) \cdot ZM, \dots, K(n) \cdot ZM$ - number of credits of the European Credit Transfer and Accumulation System (ECTS) (or hours), provided by the working curriculum for the corresponding content module;

$KDIS = K(1) \cdot MR + \dots + K(n) \cdot MR$ - the number of ECTS credits (or hours) provided by the work curriculum for discipline in the current semester.

Formula (1) can be simplified if we take $K(1) \cdot MR = \dots = K(n) \cdot MR$. Then she will have

$$\text{RPP} = \frac{0.7 \cdot (R(1) \cdot MR + \dots + R(n) \cdot MR)}{n}, \quad (2)$$

n

The grade from the educational work is rounded up to an integer. Ratings from the academic work may be influenced by the rating of extra work and the rating of the penalty. The rating for additional work is added to the rating from the training and can not exceed 20 points. It is determined by the lecturer and is given to the applicants of higher education by the decision of the department for the performance of work not provided for by the curriculum, but contributes to raising their level of knowledge on discipline, such as participation in the conference and the publication of abstracts of the report or authorship (co-authorship) in the published scientific article on the subject discipline. The penalty fee does not exceed 5 points and is subtracted from the rating from the educational work. He is determined by the lecturer and introduced by the decision of the department for applicants of higher education, who inadequately learned materials of content modules, did not adhere to the schedule of work, missed classes, etc.

Semester certification is conducted in the form of a semester exam. A student of higher education is allowed to take an examination or a score on discipline, if from this discipline he completely fulfills all types of works provided by the work curriculum and the work curriculum, and his rating from the academic work in this discipline is not less than 42 points ($60 \text{ scores} \times 0.7 = 42 \text{ points}$). Higher education students, who in the current semester had vacancies and before the examination session, did not acquire the material of the missing topics and sections of the content modules of academic disciplines in additional classes, until the semester certification of the relevant discipline is not allowed. In the note against the names of higher education graduates who are not admitted to the examination (offset), the lecturer of the discipline makes the entry "Not allowed" and puts his signature. In case of disputed questions regarding the non-admission of higher education applicants to semester certification, they are decided by the lecturer of the discipline together with the head of the corresponding department.

Students who have completed 60 or more points in their academic work may not take the exam (credit), but must appear with a test book (exam), where, by their

written consent (on the answer form for the ticket), they will receive an examination (score) "Automatically", according to the number of points transferred to the national estimates according to Table. 1 If students who have received 60 or more points from the academic work did not appear for the exam (credit), the examiner in the record of the progress record opposite their names makes the entry "Not Appeared" and puts his signature. After the completion of the written examination on the results of the responses to the examination ticket, an interview is to be conducted by two scientific and pedagogical (pedagogical) employees who have passed the final certification, with the applicant of higher education, after which the final assessment for the examination is determined - the rating of the applicant of higher education in the attestation R AT (no more than 30 points).

9. Methodological Support

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