NATIONAL UNIVERSITY OF LIFE AND ENVIRONMENTAL SCIENCES OF UKRAINE

Production and Investment Management Department

"CONFIRMED" Dean of the hacifly of Agricultural Management Anatolii OSTAPCHUK **МЕНЕДЖМЕНТ** "30" August 2024

"APPROVED"

at the meeting of the Production and Investment Management Department Minutes No. 2024

Head of the Department

Tetiana VLASENKO

"REWIEVED"

Program Coordinator

Vira BUTENKO

PROGRAM OF THE COURSE

SELF-MANAGEMENT

Field of Study

07 Management and Administration

Specialty

073 "Management"

Academic

Management

program

Faculty

Agricultural Management

Lecturer:

Dielini M.M., Dr. of Economics, Professor of Production and Investment Management Department; Holieva M.S., PhD,

Assistant of Production and Investment Management

Department

Description of the course "Self-management"

Field of Study, Specialty	y, Academic program, Ac	ademic degree			
Academic degree	Bac	helor			
Specialty	073 "Mar	nagement"			
Academic Program	Mana	gement			
Chara	cteristics of the course				
Type	C	ore			
Total number of hours	1:	20			
Number of ECTS credits		4			
Number of content modules		2			
Term paper/Project paper		-			
Form of assessment	Ex	cam			
Indicators of the course for full-time and part-time forms of study					
	D 11 /				
	Full-time	Part-time			
Year of study	2				
Semester	2 3				
Semester Lecture classes	2 3 30 hours.				
Semester	2 3				
Semester Lecture classes	2 3 30 hours.				
Semester Lecture classes Seminars Laboratory Self-study	2 3 30 hours.				
Semester Lecture classes Seminars Laboratory	2 3 30 hours. 45 hours				
Semester Lecture classes Seminars Laboratory Self-study	2 3 30 hours. 45 hours				

1. Purpose, tasks competencies and program outcomes of the course

The purpose of studying the discipline 'Self-management': mastering theoretical knowledge and practical skills on the problems of self-affirmation, self-improvement and self-control to manage their own development and the development of employees, as well as acquiring leadership skills to ensure the effective development of the organisation; formation of skills necessary for managers at various levels of management; acquisition of theoretical knowledge to achieve their own goals while understanding and taking into account their own character.

The main objectives of the discipline are:

- study of theoretical and methodological foundations, categorical apparatus of operational management;
- using the benefits of self-management for organisational and personal growth; alignment of personal and organisational goals;
 - effective self-development; effective time management;
- development of effective leadership skills; improvement of personal culture of business life;
 - effective delegation of authority;
 - use of time as a resource.

Acquisition of competences:

integral competence (IC): the ability to solve complex specialized problems and practical problems that are characterized by complexity and uncertainty of conditions, in the field of management or in the process training involving the application of theories and methods social and behavioral sciences.

General competencies (GC):

- GC 9. Ability to learn and master modern knowledge.
- GC 11. Ability to adapt and act in a new situation.

Special (professional) competencies (SC):

- SC 6. Ability to act in a socially responsible and conscious manner.
- SC 8. Ability to plan the organisation's activities and manage time.
- SC 14. Understand the principles of psychology and use them in professional activities.
 - SC 15. Ability to form and demonstrate leadership and behavioural skills.

Program learning outcomes (PLO):

- PLO 9. Demonstrate skills of interaction, leadership, teamwork.
- PLO 14. Identify the causes of stress, adapt yourself and team members to a stressful situation, find ways to neutralise it.
- PLO 15. Demonstrate the ability to act socially responsibly and socially consciously on the basis of ethical considerations (motives), respect for diversity and interculturality.
- PLO 16. Demonstrate the skills of independent work, flexible thinking, openness to new knowledge, being critical and self-critical.

2. Program and structure of the course for full-time and part-time forms of studying

Modules and topics	Number of hours												
		Full-time form				Part-time form							
	week	total	including			total	including						
	S		1	p	lab	ind	self		1	p	lab	ind	self
1	2	3	4	5	6	7	8	9	10	11	12	13	14
	Module 1. Fundamentals of self-management theory												
Topic 1. Development of self-management as a science	1	9	2	3			3						
Topic 2. Concepts of self- management. Setting and realising personal goals	2	9	2	3			3						
Topic 3. Planning a manager's work	3	9	2	3			3						
Topic 4. Organisation of the manager's activity	4	9	2	3			3						
Topic 5. Control and self- motivation in management	5	8	2	3			3						
Topic 6. Managing the resource of activity and performance	6	8	2	3			3						
Topic 7. Managing the solvency resource	7	8	2	3			3						
Total for Module 1	5	6	14	21			21						
Module	2. Mai	naging y	our (own a	and y	our e	mplo	yees' dev	elop	mer	ıt		
Topic 8. The role of communication in self-management	8	7	2	3			3						
Topic 9. Evaluation of the world experience of management and work of a	9	7	2	3			3						

			1	1		1	1	ı		1	1	1	
manager in self- management													
Topic 10. Characteristics of the components of managerial work in the system of self-management	10	7	2	3			3						
Topic 11. Developing the qualities of an effective manager	11	7	2	3			3						
Topic 12: Manager's self- motivation and self-control	12	7	2	3			3						
Topic 13. Development of managerial potential	13	7	2	3			3						
Topic 14. Stress as an object of research in self- management	14	9	2	3			3						
Topic 15. Performance management in the system of self-management	15	9	2	3			3						
Total for Module 2	6	4	16	24			24						
Course work			-	-	-		-						
Total hours	12	20	30	45			45						
				l			l	L	l			l	

3. Topics of seminar (practical, laboratory) classes

№	Topic title	Number of hours
	Module 1. Fundamentals of self-management theory	
1	Topic 1.	3
	Development of self-management as a science.	
	Criteria of effective self-management: ability to manage oneself,	
	adequate personal values, clear personal goals, problem-solving	
	skills, innovation, high creative potential, ability to teach and develop	
	professional qualities of subordinates	
2	Topic 2.	3
	Concepts of self-management.	

		1
	Setting and realising personal goals. Determination of personal values. Life position of the individual. Key principles for determining personal goals of a manager. General limitations when choosing	
	goals. Self-development of the manager's personality. Planning a	
	manager's business career	
3	Topic 3.	3
	Planning the work of a manager. Time management is the art of planning and managing your own time. The main types of distribution	
	and cooperation of management activities. Delegation of authority.	
4	Topic 4.	3
	Organisation of manager's activity.	
	Principles and directions of scientific organisation of manager's work.	
	The load curve. Biorhythms. Requirements for the organisation of the	
	manager's workplace. Classification of workplaces. Room planning	
	system: cabinet, common, desk. Rules for creating rational conditions	
5	for managerial work. Topic 5.	3
	Control and self-motivation in management.	3
	Methods of controlling activities and time: planned time, perception	
	of the actual course of time and activities, development of a planned	
	state, comparison of 'plan-fact' (control).	
6	Topic 6.	3
	Management of the activity and performance resource.	
	Activity and performance resource management involves assessing	
	the existing potential of a person's activity and performance,	
	developing a physical training programme, developing nutrition	
	skills, getting rid of bad habits, teaching the basics of self-regulation, preventing and combating stress and monitoring results.	
7	Topic 7.	3
'	Solvency resource management.	J
	The concept of solvency resource. Methods of managing the solvency	
	resource. The cost accounting system and the related cost planning	
	system are individual in nature and can be built by each individual at	
	their own discretion and for ease of further use. You can keep records	
	in any way you like: on paper, in an Excel spreadsheet or in a	
	specialised software program.	
	Module 2. Development of managers and subordinates in the organ	
8	Topic 8.	3
	The role of communication in self-management Preparation of presentations	
9	Preparation of presentations. Topic 9.	3
9	Evaluation of the world experience of management and the work of	3
	a manager in self-management.	
	The general qualities of a manager are concentrated in knowledge	
	and skills, personal qualities and character traits, and	

	communication skills. A manager is a person with a wide range of	
	knowledge and his/her most valuable feature is the ability to use the	
1.0	services of specialists if necessary.	
10	Topic 10.	3
	Characteristics of the components of managerial work of a manager	
	in the system of self-management.	
	Management by results is the main way of self-management. The	
	essence of the concept of 'result', types of key results. Features of	
	the management process by results. The main elements of the	
11	management process.	3
11	Topic 11.	3
	Formation of qualities of an effective manager.	
	Conflicts in the activities of the manager. Lawfulness of relationships and behaviour of people in conflict situations. Methods of	
	overcoming conflict situations. Techniques of managerial behaviour	
	in conflict situations. Strategy and tactics of interaction in conflict	
	situations. Manager's behaviour in conflict situations.	
12	Topic 12.	3
12	Self-motivation and self-control of the manager. Features of	3
	motivation and self-motivation in the activities of the manager.	
	Caring for the motivation of staff to work at different stages of their	
	career from the point of view of the organisation. Caring for	
	individual motivation from the point of view of the individual. The	
	role of control and self-control in the work of a manager. Self-control	
	is a creative activity that allows you to know yourself.	
13	Topic 13.	3
	Development of managerial potential.	
	Responsibility and ethics in management. The essence and types of	
	responsibility and ethics in management; social responsibility as a	
	voluntary response to social problems of society by the organisation;;	
	management culture; organisational culture; characteristics, features	
	and types of organisational cultures.	
14	Topic 14.	3
	Stress as an object of research in self-management.	
	The essence, types of stress in organisations. Determination of	
	optimal stress for the manager. Factors that cause the emergence of	
	stressful situations. Threats and consequences of stress, professional	
	burnout syndrome.	
15	Topic 15.	3
	Results-based management in the self-management system.	
	Results-based management is the main way of self-management. The	
	essence of the concept of 'result', types of key results. Features of the	
	results-based management process.	
Tota		45

4. Self-study work topics

1 Topic 1. Development of self-management as a science 2 Topic 2. Concepts of self-management. Setting and realising personal goals 3 Topic 3. Planning a manager's work 4 Topic 4. Organisation of the manager's activity 5 Topic 5. Control and self-motivation in management 6 Topic 6. Managing the resource of activity and performance 7 Topic 7. Managing the solvency resource 8 Topic 8. The role of communication in self-management 9 Topic 9. Evaluation of the world experience of management and work of a manager in self-management 10 Topic 10. Characteristics of the components of managerial work in the system of self-management 11 Topic 11. Developing the qualities of an effective manager 12 Topic 12: Manager's self-motivation and self-control 13 Topic 13. Development of managerial potential 14 Topic 14. Stress as an object of research in self-management Total Total 45	N₂	Topic title	Number of hours
Concepts of self-management. Setting and realising personal goals 3 1 1 1 1 1 1 1 1 1	1	Topic 1.	3
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Performance management in the system of self-management	15		3
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5. Diagnostic tools for learning outcomes

- exam;
- module tests;
- essays;
- presentation of practical works;
- other types.

6. Methods of teaching

Methods of teaching are methods of joint activity and communication between the teacher and students of higher education, which ensure the development of positive motivation for learning, mastery of the system of professional knowledge, skills and abilities, the formation of a scientific worldview, the development of cognitive powers, the culture of mental work of future specialists.

The following teaching methods are used during the educational process:

- verbal method (lecture, discussion, interview);
- practical method (practical classes);
- visual method (illustration method, demonstration method);
- work with educational and methodical literature (summarizing, summarizing, annotating, reviewing, writing an abstract);
 - video method (remote, multimedia, web-oriented, etc.);
 - independent work (task performance);
 - individual research work of students of higher education.

7. Assessment methods

- exam;
- oral or written survey;
- module testing;
- presentations and speeches at scientific and practical events.
- **8. Distribution of points** received by higher education applicants. The assessment of the knowledge of the higher education applicant takes place on a 100-point scale and is translated into national assessments according to the Table. 1 of the current "Regulations on examinations and tests in NULES of Ukraine"

Higher education	National grade based on ex	kam, credits results
applicant rating, points	exams	credits
90-100	excellent	credited
74-89	good	
60-73	satisfactorily	
0-59	unsatisfactorily	not credited

In order to determine the rating of a higher education aplicant in the discipline \mathbf{R}_{dis} (up to 100 points), the rating from the exam \mathbf{R}_{ex} (up to 30 points) is added to the rating of a student's academic work \mathbf{R}_{aw} (up to 70 points): $\mathbf{R}_{dis} = \mathbf{R}_{aw} + \mathbf{R}_{ex}$.

9. Educational and methodological support

This work program of academic discipline, a summary of lectures, plans of seminars and practical classes, tasks for independent work, express control, tasks for final control, Elearn course by URL: https://elearn.nubip.edu.ua/course/view.php?id=3817.

Methodical instructions for the course: Artiukh T.O., Holeva M.S. Methodical instructions for the discipline «Self-Management»: for students of specialty 073 «Management». Kyiv: NULES of Ukraine, 2023. 20 p.

10. Recommended sources of information

- 1. Barret Jack. Strategies and Tips for Time Management: Secrets to Organizing Yourself and Ending Procrastination (Focus, Motivation, Organization, Goal Setting, Productivity, and Success Organizing Your Home). 2019. 96 p.
- 2. Shynkaruk L., Alekseieva K., Vlasenko T. Self-management for the students of the specialties 073 «Management». Kyiv: 2023. 291 p.
- 3. Антохов А. А., Клевчік Л. Л. Самоменеджмент Частина 1: навчальний посібник. Чернівці : Глибоцька районна друкарня, 2021. 176 с.
- 4. Антохов А.А., Кирчата І.М., Власенко Т.О. Самоменеджмент як ключовий навик лідерства у проєктних командах. Журнал «Наукові інновації та передові технології» № 9(37) 2024. С.116-131.
- 5. Барбінова А. В. Наукова організація праці менеджера. Навчальнометодичний посібник. Полтава: Видавництво ПП «Астрая», 2021.29 с.
- 6. Буняк Н. М., Милько І. П., Черчик Л. М. Самоменеджмент: конспект лекцій. Луцьк: Волинський національний університет імені Лесі Українки, 2023. 114 с.
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